

Dean Humphrey  
Humphrey Builders & Designers  
Cnr Curtin Ave & Railway Rd  
Cottesloe WA 6011

14 April 2011

Dear Dean, 

This is a belated but very heart-felt letter from Suz and me to thank you and your team for the wonderful job that you did for us in building 26 Boreham St.

You have worked with us to create a great home that is truly more than a simple building, but also a reflection of our family and how we live. It is a great joy to us and sharing it with friends such as Chiara and yourself is the largest part of this. It is our dream home, and a great shame or irony that the "dream" was so short as we headed off to new adventures; we will sorely miss drinking wine and sharing a bbq with you and Chiara on the back deck with the doors open.

Your team has done a wonderful job for us in delivering the house. Please pass on our thanks to Kerri, Dean Smith, Neville, Dave, Luke and all the others that have been involved. We greatly appreciate everyone's efforts; Kerri's thoughtful design improvements and care, Neville, Dean and Dave's delivery and craftsmanship and Luke's horticulture ... to deliver so much to a client who sometimes would have seemed to not be paying attention is a great tribute to all. For the result to so exactly fit what Suz and I wanted and so accurately reflect how we live, in spite of often being given little direction, speaks a huge volume for your commitment to, and empathy, with your clients. We greatly appreciate everything that everybody contributed to creating Boreham St.

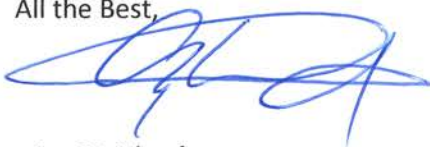
To all who may be considering undertaking a building a project with Dean this is my second major construction project with Dean and I whole-heartedly recommend him without reservation.

While I make this recommendation openly as Dean's friend, this is in itself a recommendation, as I had not met Dean before deciding to work together on the first renovation of our Cottesloe home. Dean and his team have now delivered two major projects for my wife and I and we have been delighted with both. During this process Dean first won my respect with his professionalism, quality and courtesy, which subsequently grew into a firm friendship between our families based on his warmth, camaraderie and generous spirit.

Dean is a first class professional, who delivers outstanding homes, with great reliability, consistency and transparency. His commitments to his clients and the effort he takes in ensuring that he delivers on time and budget is outstanding. His communication is clear and open so making the process of delivering a building project as stress-free as possible and providing his clients with great insight on which to base the many and various decisions necessary to complete a home. What sets Dean and his team apart is his great ability to build the house you want, not a house that suits him, is easy for him or reflects his view of what a home should be. He is generous with his intelligent insight and great experience and in building with Dean you get the full benefit of this harnessed to your objectives.

Dean – it has been a pleasure working on our home with you and I would do it again in a heartbeat.

All the Best,



*Geoff Ward*