

Hi Dean (and all your staff too!),

It has been an absolute pleasure building with Humphrey Homes, right from the start of the journey through to collecting the keys just a couple of days ago!

This was the third build of our lives, and we can say quite emphatically that this was by far the easiest and most pleasurable experience of the three!

There were a number of factors that made the journey with Humphrey Homes so special, and we both thought it was important that we explain why, as we know that building a home can be one of the most stressful and challenging events of one's life!

What made the experience so different was the fact that Humphrey Homes not only built us an exceptional home, but they built us a home that delivered exactly what we wanted in a home.

As someone I met along the way and who has been associated with Dean and his team for a number of years said: "Humphrey Homes don't build homes that all look like Humphrey Homes houses, they build homes that look like homes designed and built for the families that live in them! Each home is completely unique!"

The reasons for this are many and for others who do consider building with Humphrey Homes, we feel compelled to let you know why:

- Humphrey Homes offers a holistic approach to building a home, which is completely different to most other builders.

In previous builds we engaged with separate companies to design the home, build the home and then others to help with interior design. Whilst this approach can work and to some extent worked for us in the past, we found this approach to be highly stressful and quite difficult to co-ordinate. It didn't always deliver the intended cohesion from design, to construction, through to the interior finish.

What Humphrey Homes was able to offer us was an in-house experience that encompassed every aspect of the build; starting with early conceptual planning, through to final architectural drawings, then on to the build itself and along the way, the selection of materials accompanied with in-house expertise in interior design. By providing this level of service, the normal level of stress associated with building a home was eliminated and the time savings that flowed from this process were really evident.

- The team at Humphrey Homes is also a key factor in delivering this experience and the wonderful outcome that is our home today. The level of workmanship and finishing is absolutely exquisite.

We complete the home having made friends with everyone involved in the process: Helen our architect, Joie, our interior designer, Gavin our site supervisor, Steve our manager of costing and variations and Dean the owner – and even all the subbies who worked on aspects of the home.

Everyone we met along the way only had good things to say about working for Humphrey Homes, their care and attention to the outcome was highly evident! I know from experience working in my own businesses that this does not happen by chance!

Joie, who worked with Sue and I throughout the entire build process, just made things easy for us. We never had the stress of spending weekends arguing between ourselves (I am sure everyone has been there!!), about material and product selections. Joie as a professional interior designer provided the advice, limited the choices to products, colours and materials that just worked! Sue and Joie had a lot of fun I know!

Just when we thought we were done, Humphrey Homes offered us another gem. They offered us a furniture selection service where, what we chose attracted a builder discount from the suppliers in excess of the cost of the service charged by Humphrey Homes, but exactly what we wanted in respect of the feel of the home.

Lastly, we would also like to say: in a time when there is a lot of talk is about construction delays due to tradesman shortages and issues with supply of materials, with our build there was almost never a day when something was not happening on the site. Again, this is testimony to the loyalty and dedication of all the staff and all subcontractors working for Humphrey Homes!

We loved the whole process and would recommend Humphrey Homes to anyone wanting a home that meets their expectations and just delivers what they want!

Thanks Dean and the team,

Kind regards

Mike and Sue Temple